

The Spa Experts

Monthly Transactions

Down Payment Requirement: 25%

Transaction Number	Date	Sales Rep First Name	Sales Rep Last Name	Manufacturer	Payment Type
2012-055	1/25/2012	Deanne	McGuire	The Original Hot Tub	Finance
2012-056	1/26/2012	Deanne	McGuire	The Original Hot Tub	Paid in Full

Down Payment Requirement:

Transaction Number	Date	Transaction	Amount	Down Payment	Owed
2012-055	1/25/2012	Promotion	\$ 12,500		
2012-056	1/26/2012	Promotion	\$ 22,500		

Transaction Number	Date	Sales Rep First Name	Sales Rep Last Name	Manufacturer	Payment Type
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Transaction Number	Date	Transaction	Amount	Down Payment	Owed
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Down Payment Requirement: 25%

Transaction Number	Date	Sales Rep First Name	Sales Rep Last Name	Manufacturer	Payment Type
2012-001	1/1/2012	Deanne	McGuire	The Original Hot Tub	Finance
2012-003	1/2/2012	Deanne	McGuire	Port-a-Spa	Finance
2012-006	1/3/2012	Deanne	McGuire	Port-a-Spa	Finance
2012-008	1/3/2012	Deanne	McGuire	Serenity Spas	Paid in Full
2012-009	1/3/2012	Deanne	McGuire	The Original Hot Tub	Paid in Full
2012-012	1/4/2012	Deanne	McGuire	Port-a-Spa	Paid in Full
2012-013	1/4/2012	Deanne	McGuire	Serenity Spas	Paid in Full
2012-014	1/4/2012	Deanne	McGuire	The Original Hot Tub	Paid in Full
2012-018	1/5/2012	Deanne	McGuire	Port-a-Spa	Finance
2012-019	1/5/2012	Deanne	McGuire	Port-a-Spa	Paid in Full
2012-020	1/6/2012	Deanne	McGuire	Port-a-Spa	Finance
2012-026	1/9/2012	Deanne	McGuire	Port-a-Spa	Finance
2012-030	1/10/2012	Deanne	McGuire	Serenity Spas	Finance
2012-031	1/11/2012	Deanne	McGuire	The Original Hot Tub	Finance
2012-034	1/12/2012	Deanne	McGuire	Serenity Spas	Finance
2012-037	1/15/2012	Deanne	McGuire	Port-a-Spa	Paid in Full
2012-040	1/18/2012	Deanne	McGuire	Port-a-Spa	Finance
2012-042	1/18/2012	Deanne	McGuire	Port-a-Spa	Paid in Full
2012-043	1/19/2012	Deanne	McGuire	Port-a-Spa	Paid in Full
2012-052	1/22/2012	Deanne	McGuire	Serenity Spas	Paid in Full
2012-054	1/24/2012	Deanne	McGuire	Port-a-Spa	Finance
2012-055	1/25/2012	Deanne	McGuire	The Original Hot Tub	Finance
2012-056	1/26/2012	Deanne	McGuire	The Original Hot Tub	Paid in Full
2012-058	1/27/2012	Deanne	McGuire	Port-a-Spa	Finance
2012-063	1/28/2012	Deanne	McGuire	The Original Hot Tub	Paid in Full
2012-068	1/31/2012	Deanne	McGuire	Port-a-Spa	Finance
2012-070	1/31/2012	Deanne	McGuire	Port-a-Spa	Finance
Total					

I6: =IF([Payment Type]="Paid in Full",[Amount],[Amount]*\$C\$3)

J6: =[Amount]-[Down Payment]

Transaction	Amount	Down Payment	Owed
Promotion	\$ 15,000	\$ 3,750.00	\$ 11,250.00
Promotion	\$ 3,240	\$ 810.00	\$ 2,430.00
Standard	\$ 6,780	\$ 1,695.00	\$ 5,085.00
Standard	\$ 6,780	\$ 6,780.00	\$ -
Standard	\$ 27,000	\$ 27,000.00	\$ -
Standard	\$ 4,550	\$ 4,550.00	\$ -
Promotion	\$ 8,490	\$ 8,490.00	\$ -
Standard	\$ 5,432	\$ 5,432.00	\$ -
Standard	\$ 7,450	\$ 1,862.50	\$ 5,587.50
Standard	\$ 8,560	\$ 8,560.00	\$ -
Promotion	\$ 26,500	\$ 6,625.00	\$ 19,875.00
Promotion	\$ 7,400	\$ 1,850.00	\$ 5,550.00
Promotion	\$ 6,000	\$ 1,500	\$ 4,500.00
Promotion	\$ 7,500	\$ 1,875.00	\$ 5,625.00
Standard	\$ 6,700	\$ 1,675.00	\$ 5,025.00
Standard	\$ 7,200	\$ 7,200.00	\$ -
Standard	\$ 3,200	\$ 800.00	\$ 2,400.00
Promotion	\$ 18,000	\$ 18,000.00	\$ -
Standard	\$ 4,500	\$ 4,500.00	\$ -
Standard	\$ 6,540	\$ 6,540.00	\$ -
Promotion	\$ 6,000	\$ 1,500.00	\$ 4,500.00
Promotion	\$ 12,500	\$ 3,125.00	\$ 9,375.00
Promotion	\$ 22,500	\$ 22,500.00	\$ -
Promotion	\$ 7,540	\$ 1,885.00	\$ 5,655.00
Standard	\$ 8,400	\$ 8,400.00	\$ -
Standard	\$ 3,000	\$ 750.00	\$ 2,250.00
Promotion	\$ 11,250	\$ 2,812.50	\$ 8,437.50
	\$ 258,012	\$ 160,467.00	\$ 97,545.00

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Down Payment Requirement: 25%

Transaction Number	Date	Sales Rep First Name	Sales Rep Last Name	Manufacturer	Payment Type	Transaction	Amount	Down Payment	Owed
2012-022	1/6/2012	Seth	Prescott	Serenity Spas	Finance	Promotion	\$ 8,560	\$ 2,140.00	\$ 6,420.00
2012-039	1/17/2012	Seth	Prescott	Port-a-Spa	Finance	Standard	\$ 12,000	\$ 3,000.00	\$ 9,000.00
2012-041	1/18/2012	Seth	Prescott	The Original Hot Tub	Finance	Standard	\$ 12,350	\$ 3,087.50	\$ 9,262.50
2012-061	1/28/2012	Seth	Prescott	Port-a-Spa	Finance	Standard	\$ 9,430	\$ 2,357.50	\$ 7,072.50
2012-062	1/28/2012	Seth	Prescott	Serenity Spas	Finance	Promotion	\$ 10,000	\$ 2,500.00	\$ 7,500.00
Total							\$ 52,340	\$ 13,085.00	\$ 39,255.00