

COL Raise

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Employee									
ID	Last Name	First Name	Gender	Title	Salary	Location	Performance	Raise	
28386	Vieth	Becky	M	Account Rep	\$ 48,400	Atlanta	Excellent	\$ 968	
17762	Stieglitz	Larry	F	Account Rep	\$ 47,500	Atlanta	Good	\$ 950	
15594	Ross	Fred	F	Account Rep	\$ 46,200	Atlanta	Average	\$ 924	
23123	Afflord	Tom	F	Account Rep	\$ 45,200	Atlanta	Average	\$ 904	
17604	Brawner	Missy	F	Account Rep	\$ 44,800	Atlanta	Excellent	\$ 896	
21766	Park	Terry	F	Account Rep	\$ 42,700	Atlanta	Excellent	\$ 854	
20662	Jenks	Karen	M	Account Rep	\$ 41,100	Atlanta	Average	\$ 822	
15903	Park	Ryan	M	Account Rep	\$ 40,400	Atlanta	Good	\$ 808	
24063	Smith	Michelle	M	Account Rep	\$ 40,200	Atlanta	Good	\$ 804	
24627	Holly	Jimmy	F	Account Rep	\$ 39,600	Atlanta	Good	\$ 792	
19968	Reed	Robert	F	Account Rep	\$ 38,400	Atlanta	Average	\$ 768	
20246	Payne	Kathleen	F	Account Rep	\$ 37,000	Atlanta	Good	\$ 740	
18154	Voell	Liz	F	Account Rep	\$ 32,500	Atlanta	Excellent	\$ 650	
10398	Parsley	Gwen	M	Manager	\$ 74,200	Atlanta	Excellent	\$ 1,484	
13423	Everett	Holly	F	Senior Account Rep	\$ 61,500	Atlanta	Good	\$ 1,230	
10166	Fishe	Bryan	F	Senior Account Rep	\$ 51,300	Atlanta	Excellent	\$ 1,026	
28811	Ship	Bob	M	Senior Account Rep	\$ 40,300	Atlanta	Good	\$ 806	
14997	Ray	Arianne	M	Senior Account Rep	\$ 37,100	Atlanta	Average	\$ 742	
23522	Munter	John	F	Account Rep	\$ 49,000	Boston	Good	\$ 980	
11048	Noble	Linda	M	Account Rep	\$ 46,900	Boston	Good	\$ 938	
13949	Jackson	Heidi	F	Account Rep	\$ 44,700	Boston	Good	\$ 894	
23422	Jamison	Ruth	F	Account Rep	\$ 44,200	Boston	Good	\$ 884	
26813	Denver	Jan	F	Account Rep	\$ 43,900	Boston	Good	\$ 878	
10387	Felser	Cynthia	F	Account Rep	\$ 40,900	Boston	Average	\$ 818	
13638	Erpf	Meredith	F	Account Rep	\$ 36,900	Boston	Excellent	\$ 738	
18016	Mills	Mark	M	Account Rep	\$ 33,700	Boston	Good	\$ 674	
19757	Dill	Jeanne	F	Account Rep	\$ 32,000	Boston	Poor	\$ 640	
25398	Hoffman	Marjorie	F	Account Rep	\$ 27,200	Boston	Average	\$ 544	
13183	Fegin	Nancy	M	Account Rep	\$ 25,200	Boston	Excellent	\$ 504	
28888	Bob	McClendon	M	Manager	\$ 77,100	Boston	Good	\$ 1,542	

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14696	Bocholis	Wendy	M	Senior Account Rep	\$ 56,200	Boston	Good	\$ 1,124	
27135	Krissel	Linda	M	Senior Account Rep	\$ 44,300	Boston	Excellent	\$ 886	
27960	Smith	Dainey	M	Senior Account Rep	\$ 41,400	Boston	Average	\$ 828	
16850	Fantis	Mary	M	Senior Account Rep	\$ 35,300	Boston	Good	\$ 706	
15245	Stack	Ofe	F	Trainee	\$ 21,800	Boston	Average	\$ 436	
11674	Beamer	Laura	M	Trainee	\$ 21,700	Boston	Average	\$ 434	
22595	Trice	Burt	F	Trainee	\$ 18,700	Boston	Excellent	\$ 374	
19559	Mosely	Susan	F	Account Rep	\$ 47,900	Chicago	Excellent	\$ 958	
15271	Wilson	Claudia	M	Account Rep	\$ 45,200	Chicago	Average	\$ 904	
25640	Mason	Elise	F	Account Rep	\$ 45,000	Chicago	Excellent	\$ 900	
11828	Powell	Kathy	F	Account Rep	\$ 44,900	Chicago	Average	\$ 898	
20228	Strump	David	F	Account Rep	\$ 44,300	Chicago	Excellent	\$ 886	
23303	Justice	Frank	M	Account Rep	\$ 40,000	Chicago	Average	\$ 800	
24334	Bogani	Jane	M	Account Rep	\$ 38,900	Chicago	Average	\$ 778	
12961	Watson	Fran	F	Account Rep	\$ 32,800	Chicago	Good	\$ 656	
24736	Goldstein	George	M	Account Rep	\$ 32,500	Chicago	Average	\$ 650	
25190	Carlo	Criste	M	Account Rep	\$ 31,900	Chicago	Average	\$ 638	
19203	Brickey	Wiliam	M	Account Rep	\$ 27,800	Chicago	Average	\$ 556	
20151	Brooks	Arnold	F	Account Rep	\$ 27,200	Chicago	Excellent	\$ 544	
16424	O'Keefe	Ben	M	Manager	\$ 84,400	Chicago	Good	\$ 1,688	
19916	Murphy	Pauline	F	Senior Account Rep	\$ 57,800	Chicago	Average	\$ 1,156	
18501	Strump	Betsy	F	Senior Account Rep	\$ 54,200	Chicago	Good	\$ 1,084	
15374	Kirsman	Christy	M	Senior Account Rep	\$ 49,800	Chicago	Average	\$ 996	
18680	Pfleger	Jenifer	M	Senior Account Rep	\$ 41,000	Chicago	Good	\$ 820	
14752	Vergaldi	Deborah	F	Trainee	\$ 18,300	Chicago	Average	\$ 366	

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ID	Last Name	First Name	Gender	Title	Salary	Location	Performance	Raise	
23484	Simon	Bridget	F	Account Rep	\$ 49,100	Cleveland	Average	\$ 982	
25940	Fischler	Judy	M	Account Rep	\$ 49,000	Cleveland	Good	\$ 980	
10552	Leslie	Jean	F	Account Rep	\$ 48,500	Cleveland	Excellent	\$ 970	
14196	Hood	Joan	F	Account Rep	\$ 43,200	Cleveland	Average	\$ 864	
16760	Wood	Jimmy	F	Account Rep	\$ 42,900	Cleveland	Average	\$ 858	
11309	Bobbitt	Oronzo	F	Account Rep	\$ 40,700	Cleveland	Good	\$ 814	
22920	Anderson	Jeff	F	Account Rep	\$ 39,000	Cleveland	Average	\$ 780	
11447	Sampieri	Maylou	M	Account Rep	\$ 38,400	Cleveland	Average	\$ 768	
25496	Scola	Joan	F	Account Rep	\$ 37,200	Cleveland	Good	\$ 744	
27244	De Maria	Cristi	F	Account Rep	\$ 33,000	Cleveland	Average	\$ 660	
10936	Cusak	Barbara	F	Account Rep	\$ 32,800	Cleveland	Average	\$ 656	
12392	Guilford	Betty	F	Account Rep	\$ 29,400	Cleveland	Excellent	\$ 588	
11390	Lobree	Cindy	F	Account Rep	\$ 25,800	Cleveland	Average	\$ 516	
26896	Bermont	Valerie	F	Account Rep	\$ 25,600	Cleveland	Excellent	\$ 512	
12797	Bryan	Ashley	F	Manager	\$ 76,300	Cleveland	Good	\$ 1,526	
25711	Weber	Cameron	M	Senior Account Rep	\$ 62,700	Cleveland	Good	\$ 1,254	
24868	Cambell	Bart	F	Senior Account Rep	\$ 58,000	Cleveland	Excellent	\$ 1,160	
21965	Woods	Andrea	F	Senior Account Rep	\$ 57,600	Cleveland	Good	\$ 1,152	
11290	Heatley	Megan	F	Senior Account Rep	\$ 51,900	Cleveland	Good	\$ 1,038	
10640	Imber	Cynthia	M	Senior Account Rep	\$ 48,500	Cleveland	Good	\$ 970	
16018	Payne	Sue	M	Senior Account Rep	\$ 45,900	Cleveland	Excellent	\$ 918	
10785	Dunes	Annette	F	Senior Account Rep	\$ 42,600	Cleveland	Good	\$ 852	
12276	Cole	Crystal	M	Trainee	\$ 18,200	Cleveland	Good	\$ 364	

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ID	Last Name	First Name	Gender	Title	Salary	Location	Performance	Raise	
19080	Shuffield	Jeb	F	Account Rep	\$ 47,300	Detroit	Excellent	\$ 946	
27623	Strafaci	Jodi	F	Account Rep	\$ 46,100	Detroit	Excellent	\$ 922	
26634	Rodriguez	Susan	F	Account Rep	\$ 44,200	Detroit	Average	\$ 884	
10000	Aikman	Gary	F	Account Rep	\$ 41,800	Detroit	Good	\$ 836	
17673	Fleming	Amy	M	Account Rep	\$ 41,600	Detroit	Excellent	\$ 832	
27633	Winnick	Jack	F	Account Rep	\$ 35,900	Detroit	Excellent	\$ 718	
20966	Gander	David	M	Account Rep	\$ 33,100	Detroit	Good	\$ 662	
20719	Rapee	Paula	M	Account Rep	\$ 30,500	Detroit	Good	\$ 610	
24774	Figure	Sandra	F	Account Rep	\$ 28,900	Detroit	Excellent	\$ 578	
11935	Mills	Wendy	F	Manager	\$ 70,900	Detroit	Good	\$ 1,418	
19469	Smith	Chris	M	Senior Account Rep	\$ 60,200	Detroit	Average	\$ 1,204	
12548	Wood	Emit	F	Senior Account Rep	\$ 59,100	Detroit	Average	\$ 1,182	
14547	Bichette	John	F	Senior Account Rep	\$ 53,700	Detroit	Good	\$ 1,074	
21301	Felsher	Joellen	F	Senior Account Rep	\$ 44,600	Detroit	Good	\$ 892	
20477	Daniels	Caroline	F	Senior Account Rep	\$ 43,800	Detroit	Average	\$ 876	
18414	Rodriguez	Lisa	F	Senior Account Rep	\$ 39,300	Detroit	Excellent	\$ 786	
22689	Watt	George	F	Trainee	\$ 22,000	Detroit	Average	\$ 440	
10710	Granger	Kevin	M	Trainee	\$ 20,500	Detroit	Good	\$ 410	
18223	Titley	Kathy	F	Account Rep	\$ 49,300	Kansas City	Good	\$ 986	
12182	Foerster	Shelly	F	Account Rep	\$ 44,700	Kansas City	Excellent	\$ 894	
20014	Evans	Jessica	F	Account Rep	\$ 41,800	Kansas City	Excellent	\$ 836	
20607	Lazarus	Clay	F	Account Rep	\$ 40,600	Kansas City	Average	\$ 812	
16213	Gonzalez	Yolanda	F	Account Rep	\$ 36,200	Kansas City	Average	\$ 724	
12593	Spinale	Lorna	M	Account Rep	\$ 32,400	Kansas City	Average	\$ 648	
26341	Houston	Alonzo	F	Account Rep	\$ 29,500	Kansas City	Average	\$ 590	
17699	Sade	Ringo	M	Account Rep	\$ 25,100	Kansas City	Excellent	\$ 502	
23757	Trane	Lisa	F	Senior Account Rep	\$ 45,400	Kansas City	Good	\$ 908	
23411	Nichols	Laurie	F	Senior Account Rep	\$ 43,300	Kansas City	Good	\$ 866	
28158	Ogilby	Chriss	F	Trainee	\$ 21,800	Kansas City	Good	\$ 436	

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ID	Last Name	First Name	Gender	Title	Salary	Location	Performance	Raise	
23837	Williamson	Tina	F	Account Rep	\$ 47,600	Los Angeles	Excellent	\$ 952	
22449	Shindell	Debbie	M	Account Rep	\$ 42,400	Los Angeles	Excellent	\$ 848	
17466	Parker	Angela	F	Account Rep	\$ 36,700	Los Angeles	Good	\$ 734	
14426	Moss	Lance	F	Account Rep	\$ 31,400	Los Angeles	Average	\$ 628	
29034	Cleos	Courtney	F	Manager	\$ 70,000	Los Angeles	Excellent	\$ 1,400	
16654	Bland	Frances	F	Senior Account Rep	\$ 63,800	Los Angeles	Average	\$ 1,276	
16890	Cooper	Jim	M	Senior Account Rep	\$ 48,500	Los Angeles	Good	\$ 970	
19340	Eckblom	Dino	F	Trainee	\$ 20,500	Los Angeles	Poor	\$ 410	
13694	White	Jack	F	Account Rep	\$ 47,800	Miami	Average	\$ 956	
22284	Moran	Mike	F	Account Rep	\$ 46,700	Miami	Average	\$ 934	
17226	North	Kathy	M	Account Rep	\$ 45,300	Miami	Good	\$ 906	
24098	Moynahan	Ramsey	M	Account Rep	\$ 42,600	Miami	Average	\$ 852	
15881	Scott	Laura	M	Account Rep	\$ 41,800	Miami	Average	\$ 836	
28790	Thompson	Ben	F	Account Rep	\$ 36,800	Miami	Good	\$ 736	
22084	Halloway	Monica	F	Account Rep	\$ 31,800	Miami	Excellent	\$ 636	
12080	Cole	Kordell	M	Account Rep	\$ 30,300	Miami	Good	\$ 606	
21743	Restery	Mimi	F	Account Rep	\$ 26,000	Miami	Average	\$ 520	
28588	Armstrong	Steve	F	Senior Account Rep	\$ 62,000	Miami	Good	\$ 1,240	
21528	Harrison	Morgan	F	Senior Account Rep	\$ 58,000	Miami	Excellent	\$ 1,160	
18489	Sussman	Michelle	M	Trainee	\$ 20,500	Miami	Good	\$ 410	
18351	Novicheck	Linda	M	Trainee	\$ 19,500	Miami	Excellent	\$ 390	
18845	Brett	Phil	F	Account Rep	\$ 48,200	New York	Average	\$ 964	
13703	Jones	Maryanne	F	Account Rep	\$ 45,800	New York	Good	\$ 916	
24997	Adams	Martha	F	Account Rep	\$ 45,000	New York	Excellent	\$ 900	
12524	Drubin	Hank	F	Account Rep	\$ 39,600	New York	Good	\$ 792	
13153	Pennekamp	Lynn	F	Account Rep	\$ 33,700	New York	Average	\$ 674	
23480	Johnson	Paula	F	Account Rep	\$ 27,100	New York	Average	\$ 542	
17008	Hasty	Debbie	F	Account Rep	\$ 26,300	New York	Average	\$ 526	
24459	Edelstein	Manny	M	Trainee	\$ 19,200	New York	Excellent	\$ 384	

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ID	Last Name	First Name	Gender	Title	Salary	Location	Performance	Raise	
27474	Elway	William	M	Account Rep	\$ 49,500	Phoenix	Good	\$	990
27956	Wilkinson	John	F	Account Rep	\$ 44,200	Phoenix	Excellent	\$	884
27852	Glassman	Francis	F	Account Rep	\$ 42,700	Phoenix	Average	\$	854
22454	Sapp	Leslie	M	Account Rep	\$ 41,300	Phoenix	Average	\$	826
26148	Munroe	Eleanor	F	Account Rep	\$ 25,800	Phoenix	Good	\$	516
22793	Rudy	Jamie	M	Account Rep	\$ 25,700	Phoenix	Good	\$	514
18133	Moll	Melissa	F	Senior Account Rep	\$ 51,000	Phoenix	Average	\$	1,020
21094	Freyre	Moe	F	Senior Account Rep	\$ 37,300	Phoenix	Average	\$	746
11493	Crowder	Harold	F	Trainee	\$ 19,600	Phoenix	Excellent	\$	392
14548	Eastcott	Crystal	F	Trainee	\$ 19,600	Phoenix	Average	\$	392
16401	Wynperle	Allison	M	Account Rep	\$ 46,700	San Francisco	Good	\$	934
15696	Martin	Patsy	F	Account Rep	\$ 45,500	San Francisco	Average	\$	910
26517	Pawley	Sissy	F	Account Rep	\$ 43,900	San Francisco	Good	\$	878
23164	Quinton	Barney	M	Account Rep	\$ 42,400	San Francisco	Average	\$	848
17845	Munroe	Robert	F	Account Rep	\$ 42,200	San Francisco	Good	\$	844
26679	Whiting	Sarah	F	Account Rep	\$ 27,800	San Francisco	Good	\$	556
14518	Walker	Denie	M	Senior Account Rep	\$ 45,700	San Francisco	Average	\$	914
12955	Posten	Julianne	M	Trainee	\$ 21,300	San Francisco	Poor	\$	426
13823	Magenheimer	Ana Marie	F	Trainee	\$ 18,100	San Francisco	Good	\$	362
<b>Total</b>					<b>\$ 6,328,500</b>			<b>\$</b>	<b>126,570</b>

New Salary	
\$	49,368
\$	48,450
\$	47,124
\$	46,104
\$	45,696
\$	43,554
\$	41,922
\$	41,208
\$	41,004
\$	40,392
\$	39,168
\$	37,740
\$	33,150
\$	75,684
\$	62,730
\$	52,326
\$	41,106
\$	37,842
\$	49,980
\$	47,838
\$	45,594
\$	45,084
\$	44,778
\$	41,718
\$	37,638
\$	34,374
\$	32,640
\$	27,744
\$	25,704
\$	78,642

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New Salary	
\$	57,324
\$	45,186
\$	42,228
\$	36,006
\$	22,236
\$	22,134
\$	19,074
\$	48,858
\$	46,104
\$	45,900
\$	45,798
\$	45,186
\$	40,800
\$	39,678
\$	33,456
\$	33,150
\$	32,538
\$	28,356
\$	27,744
\$	86,088
\$	58,956
\$	55,284
\$	50,796
\$	41,820
\$	18,666

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New Salary	
\$	50,082
\$	49,980
\$	49,470
\$	44,064
\$	43,758
\$	41,514
\$	39,780
\$	39,168
\$	37,944
\$	33,660
\$	33,456
\$	29,988
\$	26,316
\$	26,112
\$	77,826
\$	63,954
\$	59,160
\$	58,752
\$	52,938
\$	49,470
\$	46,818
\$	43,452
\$	18,564

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New Salary	
\$	48,246
\$	47,022
\$	45,084
\$	42,636
\$	42,432
\$	36,618
\$	33,762
\$	31,110
\$	29,478
\$	72,318
\$	61,404
\$	60,282
\$	54,774
\$	45,492
\$	44,676
\$	40,086
\$	22,440
\$	20,910
\$	50,286
\$	45,594
\$	42,636
\$	41,412
\$	36,924
\$	33,048
\$	30,090
\$	25,602
\$	46,308
\$	44,166
\$	22,236

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New Salary	
\$	48,552
\$	43,248
\$	37,434
\$	32,028
\$	71,400
\$	65,076
\$	49,470
\$	20,910
\$	48,756
\$	47,634
\$	46,206
\$	43,452
\$	42,636
\$	37,536
\$	32,436
\$	30,906
\$	26,520
\$	63,240
\$	59,160
\$	20,910
\$	19,890
\$	49,164
\$	46,716
\$	45,900
\$	40,392
\$	34,374
\$	27,642
\$	26,826
\$	19,584

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New Salary	
\$	50,490
\$	45,084
\$	43,554
\$	42,126
\$	26,316
\$	26,214
\$	52,020
\$	38,046
\$	19,992
\$	19,992
\$	47,634
\$	46,410
\$	44,778
\$	43,248
\$	43,044
\$	28,356
\$	46,614
\$	21,726
\$	18,462
<b>\$</b>	<b>6,455,070</b>

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